

SUMMARY OF EDUCATION AND RESUME

IGNACIO ESTEBAN DIAZ RUIZ
3108/180 CITY ROAD
SOUTHBANK 3006
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EDUCATION

March 2013 to December 2016

Hrvatska Skola San Esteban
Antofagasta Chile
High School

February 2017 to September 2017

WorldWide School Of English
Auckland New Zealand
General English.

September 2017 to December 2017

WorldWide School Of English
Auckland New Zealand
Cambridge FCE Exam Preparation

March 2018 a July 2019

Universidad Católica del Norte
Antofagasta Chile
Computer Engineering (not Finished).

WORK EXPERIENCE

Buses Cielo Interurbano December 2017 – June 2018

Address: Felix García 545 Antofagasta, Chile

Position: Office Cleaner

Supervisor: Santiago Díaz Saavedra

I was responsible for cleaning, sweeping and mopping floors, offices and buses. I had to take out trash. As well as that, cleaning windows and disinfecting buses and offices.

I was also responsible for washing blankets and pillows costumers have used. After washing them, I had to put everything again on the bus ready to take passengers.

In addition to that. I also had to use different tools to replace buses' seats from time to time. I had to check the amount of spare parts available in the warehouse in case the company runs out of any.

Buses Cielo Interurbano June 2018 – December 2018

Address: Felix García 545 Antofagasta, Chile

Position: Bus Ticket Seller

Supervisor: Santiago Díaz Saavedra

Selling bus tickets at the bus terminal from 9am to 7pm on weekdays. Talking to people why they should choose our buses and the price of each ticket.

Once the bus had left the terminal, I had to count the amount of money the company had earned and report it to the supervisor.

Storage and Solar January 2020 – February 2020

Position: Sales Consultant

Supervisor: Alexander Valentino

I was in charge of telling every possible costumer why they should choose solar panels, telling them all benefits of solar, how a solar system works, how to get them installed and also quotes and prices. Building a relationship with customers was a very important point on this job, as customers eventually would buy a solar system.

Energy Educators February 2020 – Still in Role

Position: Appointment Setter

Supervisor: Pascale Valot

On this job I had to convince people to get free LED lights installed under a Victorian Government Scheme. I had to talk to many possible customers, convince them, qualify them by checking their lights whether they are LED or not, and the number of lights eligible to be replaced.

After several months, I started to train new people coming to the company, teaching them all techniques to be able to close more customers, how to qualify customers, upgrade lights. During their training period I was in charge of them, answering all their questions, helping them close customers, teaching them where to go and how to close more customers.

KNOWLEDGE

Programming Languages:

- Python (Anaconda)
- Java (NetBeans)
- C++ (Visual Studio)
- C# (Visual Studio)

PC Building:

- I have done this activity/hobby since I was years old. I know how to build a PC and precautions handling CPU, GPU, motherboard, RAM, fans/water cooling. Unfortunately, I would not be able to build a custom water-cooling.

Application Software:

- Microsoft Office
- R
- Unity
- Adobe Premiere Pro. I have an intermediate level of knowledge. I can edit a video without any issues.
- Adobe Photoshop. Intermediate level
- OBS.

English:

- Cambridge Level: B2
- Overall Score: 172

STRENGTHS

- Good at Maths: I passed at university calculus and algebra with excellent marks
- Leadership and Teamwork: At university, I always was the leader in every group, either study or homework.
- Responsible
- Computer Skills: Intermediate knowledge of programming/coding
- Confident
- Can-do attitude
- Ability to convince people

References

Name: Santiago Díaz Saavedra

Supervisor

Phone: +56971403474/+56999009426

Email: sdiaz@transportesmontreal.cl

Name: Alexander Valentino

Supervisor

Phone: +61403405906

Name: Pascale Valot

Supervisor

Phone: +61457217306



CAMBRIDGE ENGLISH
Language Assessment
Part of the University of Cambridge



Cambridge English Level 1 Certificate in ESOL International (First)*

This is to certify that

IGNACIO ESTEBAN DIAZ RUIZ

has been awarded

Grade C

in the

First Certificate in English

Council of Europe Level B2

Overall Score 172

Reading	171
Use of English	186
Writing	168
Listening	168
Speaking	165

Date of Examination **NOVEMBER (FCE2) 2017**
Place of Entry **AUCKLAND**
Reference Number **17BNZ0010031**
Accreditation Number **500/2705/0**

Saul Nassé
Chief Executive

*This level refers to the UK National Qualifications Framework

Date of Issue 17/01/18
Certificate Number 0060056570

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